

# Mastrangelo Ricardo

ENTREPRENEUR, RM, BD, DEVREL · EXECUTE TO DELIVER THE FUTURE AND ACHIEVE YOUR GOALS!

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*“The essence of investment management is the management of risks, not the management of returns.”*

## Summary

Bringing international experience in sales, trading, and digital assets, I consistently deliver measurable results with institutional clients and thrive as both a collaborative team player and an effective leader.

2005–2007, as Head of Sales Trading at 121 Bank in Japan, I oversaw a technology-driven ‘trade-the-news’ strategy that achieved exceptional risk-adjusted returns on volatile FX pairs such as GBP/JPY, managing average monthly trading volumes of \$300M. 2007–2015, at HSBC Private Bank in Geneva and Zurich, I streamlined KYC processes and portfolio management frameworks, ensuring top-tier compliance in more than 150 UHNW client relationships representing \$700M in AUM. 2015–2017, in J. Safra Sarasin, I ranked among the top performers in the acquisition of Net New Money, generating \$50M NNM in 12 months and developing a \$200M lead pipeline in a highly challenging environment. I then decided to switch from TradFi to the digital assets industry in 2017.

2017–2021, at Altcoinomy SA (Geneva) and Bitcoin Suisse AG (Zug), I managed relationships with sophisticated clients representing more than \$2 B in AUM, successfully acquiring leading hedge funds and designing compliance frameworks tailored for institutional clients. 2021–2024, at Alchemy Capital SA, I led research for investments, achieving 20x+ returns in selected VC projects such as the Alephium private sale, and developed alternative portfolio management systems that enhanced visibility and strengthened portfolio management across digital assets, creating the Alternative Investment Portfolio Management System. Most recently, as Co-Founder of Maze2 SA, I scaled revenues by 10x in 2025 and positioned the firm for sustained growth in 2026.

## Work Experience - Digital Assets: 2017 - current

### Maze 2 SA - Institutional-Grade Digital Asset Software & Services Company

Geneva, Switzerland

FOUNDER - MAIN CUSTOMER IS ALPHEMY CAPITAL SA

Jan. 2025 - current

- Investments & Performance: Helped generate 3+ fold returns for \$500M AUM hedge funds through research on RWA, oracles, decentralized storage, perpetual dexes and stable coin yield protocols research.
- Business Growth: Scaled Maze2 SA's revenues 10 fold in 2025, mainly delivering institutional-grade research for leading digital asset hedge funds, reaching a good annualized run-rate, and reorganizing operations to enable sustained ARR.
- Product & Strategy: Architected and launched a successful operator on EigenLayer, while overseeing the maintenance of the non-custodial “Sesame Wallet.” Redesigning the tokenomics of a \$150M TVL DeFi protocol, with the revised frameworks contributing to a \$7M seed round raise. Deployed a meme coin project on Ethereum Mainnet. I Maintain a strong conviction that token investments will be a dominant theme in 2026, provided tokenomics are structured to align the incentives of founders, investors, and communities, insuring the best cross-industries RAR.
- Industry Knowledge & Business Acumen: Actively engaged in the global digital asset ecosystem, regularly attending leading industry conferences to build relationships with key stakeholders and anticipate emerging trends. Experienced in identifying and diligencing best-in-class investment opportunities, with recent track record including access to a highly selective seed round featuring robust tokenomics, superior risk-adjusted returns, and long-term value-accrual potential. Additionally, facilitated tailored access for individual community members through DeFi vaults and tax-efficient investment structures.

### Alchemy Capital SA - Digital Asset Hedge Fund

Geneva, Switzerland

HEAD OF RESEARCH AND INVESTMENTS

April. 2021 - Dec. 2024

- Investments & Portfolio Management: Designed and implemented investment methodologies, optimized research infrastructure through automation, and contributed actively as a member of the Investment Committee. Called March 2024 crash, December 2024 crash with clear strategy and methodology for strategy downside risk mitigation.
- Operations & Execution: Managed trading activities and monitoring across centralized exchanges, brokers, banks, and Web3 protocols, for 100s of trades yearly, while ensuring accurate accounting and reconciliation.
- Stakeholder Engagement: Built and maintained strategic relationships with key stakeholders such as ETHCC founders, Devcon Founders, Near's OZ City, Solana Head of Growth, Sui Head of Growth, institutional partners, and emerging companies seeking capital, selected 1 out of 200 DD reviews.
- Ecosystem Building: Founded and led a dedicated lab to accelerate the Alephium Network (CH) by deploying and managing 400+ high grade Nvidia GPUs via the proof-of-concept “Sesame Wallet,” and organized multiple high-profile industry events, including the largest VC gatherings at Devcon in 2022 and 2024.

## Bitcoin Suisse - Digital Asset Prime Broker

Zug, Switzerland

SENIOR INSTITUTIONAL RELATIONSHIP MANAGER

Sept. 2019 - March. 2021

- Client Relationship Management and Strategic Engagement: Built and sustained relationships with private and institutional investors, family offices, and key ecosystem stakeholders while delivering high touch servicing. I brought in over \$2B total potential business customers that would not have been converted otherwise.
- Advisory, Performance and Risk Oversight: Conducted strategic account reviews for complex hedge funds, consistently exceeding KPIs through proactive business development. Maintained a flawless 10-year trading record with no negative-impact errors, while generating over \$500K in savings by preventing losses and operational mistakes. Ensured portfolio integrity and effective oversight for asset managers by developing a deep understanding of their business models, monitoring risks, and escalating issues efficiently.

## Altcoinomy SA

Geneva, Switzerland

SENIOR RELATIONSHIP MANAGER

Sept. 2017 - Dec. 2018

- Client Relationship Management: Served as Relationship Manager at Altcoinomy SA, a specialized digital asset firm, where I built and maintained strategic client and stakeholder relationships, conducted business reviews, educated clients on product offerings, and consistently achieved relationship KPIs. Ensured high service standards through proactive issue resolution, SLA monitoring, and CRM system optimization.
- Digital Asset Ecosystem Research: Conducted comprehensive research and continuous monitoring of digital asset markets and product offerings to provide clients with timely, data-driven insights into the evolving market landscape.

## Work Experience - Banking: 2005 - 2017

### J. Safra Sarasin, HSBC Private Bank & 121 Bank

Tokyo, JP, Geneva-Zurich, CH &

Panama City, PA

CAREER IN BANKING TO RELATIONSHIP MANAGER ROLE

Sept. 2005 - June. 2017

- Banking and Relationship Management (2005–2017): Held progressive roles across leading financial institutions including Bank J. Safra Sarasin (Client Relationship Manager, Panama), HSBC Private Bank SA (Officer, Relationship Manager Assistant, and Relationship Manager on the Brazilian Desk in Geneva/Zurich), and 121 Bank in Tokyo (Head of Forex Sales Trading). Responsibilities included developing new business lines, onboarding institutional and UHNWI clients, managing and expanding client relationships, promoting product adoption, and consistently achieving KPIs. Additionally, led forex trading operations, applying both fundamental and technical analysis to design and execute trading strategies.

## Writing

### Written 10+ reports and white papers about digital assets

Available Under NDA

FOUNDER & WRITER

Jan. 2025 - PRESENT

- Delivered comprehensive industry wide & trend specific reports for digital asset hedge funds and customers

## Education

### Finance and Accounting, Digital Assets, System Architect, Computer Engineering, Arts

Université de Genève, GVA, CH

SECONDARY DIPLOMA, MASTERS EQ. AND PROFESSIONAL & EXTRA PROFESSIONAL CERTIFICATIONS

Sept. 2001 - Aug. 2005

- Shoyu Club Scholarship, Top Performer Award HSBC, Top Performer Award Bitcoin Suisse, Top Performer Alphemy Capital, Top Performer Maze2 SA

## Extracurricular Activity & Languages

### Golf & Country Club de Maison Blanche

Gex, Ain, France

TECHNICAL AND BUSINESS LEAD GOLF & 2024-2025

Jun. 2017 - Present

- Designed and presented a comprehensive business plan for an indoor golf facility, including course-wide high-quality Wi-Fi coverage and an automated ordering system for the club's restaurant, submitted to the president and executive committee.
- Proposed material increases in reservation system, website, application and Starlink implementation

### Edge City Azureo (Network State like real estate project)

Tonosi, Panama

FOUNDER

Sept. 2016 - Oct. 2025

- Created and executed a project that involved planting over 500 trees and assembling a multidisciplinary team—including a permaculturist, tree planter, architect-builder, and legal advisors—laying the groundwork to raise capital and develop 15 residential units alongside a co-working environment for digital nomads.

## Languages

Worldwide

CPE, CELPE, MATURE M

Sept. 1983 - Present

- French: Native
- English, German, Italian, Portuguese, Spanish, Japanese: Professional
- Russian, Ukranian, Polish: Basic